

JOHN-PAUL ROCZNIAK
PRESIDENT & CHIEF EXECUTIVE
OFFICER, UNIVERSITY OF ARIZONA
FOUNDATION

VICE PRESIDENT OF
DEVELOPMENT AND CHIEF
DEVELOPMENT OFFICER,
UNIVERSITY OF ARIZONA



John-Paul Roczniak was named head of the University of Arizona Foundation and the university's fundraising efforts in 2016, following nine years of service to the UA. In his previous role as senior vice president of principal giving and planned gifts, Roczniak built relationships with top donors and played a pivotal role in the successful launch of the \$1.5B *Arizona NOW* campaign. Planned for eight years, *Arizona NOW* ended two years ahead of schedule when it exceeded its goal. A total of \$1.59 billion raised made it the largest campaign in UA history.

Under Roczniak's leadership, fiscal year 2018 was the most philanthropic in University of Arizona history, with gifts, pledges and realized bequests totaling \$317 million. Gifts to endowed scholarships, professorships, research funds and other causes, which totaled \$92.7 million exceeded those made in the past three years combined. As of June 30, 2018, the UA's endowment stood at \$847.6 million, a 14 percent increase over the previous year end's total.

Roczniak's 20-year career in higher education fundraising began at the University of Connecticut Foundation. He then spent three and a half years in development at the UA's Eller College of Management before moving to the William E. Simon Graduate School of Management at the University of Rochester in New York. In 2007, Roczniak returned to the UA to advance the institution through progressively responsible principal giving positions at the foundation.

Roczniak earned a Bachelor of Arts from Central Connecticut State University, is a member of the Association of Fundraising Professionals and has been active with the Council for Advancement and Support of Education (CASE) since 1997. He and his wife Christine have a dog named Gracie.